

Excellence Awards



TEAM DEFENCE INFORMATION

collaborating and optimising the
value from business information
working across Team Defence

ORACLE®

TD-Info Excellence Awards

Each finalist has a virtual trade stand where details of their innovative approach to a Defence challenge may be found - and where you can ask any questions you might have about their submissions.

The judging criteria are:

- 1. Innovation – how new or novel?*
- 2. Requirement maturity – how well does this supplier understand their customer's needs?*
- 3. Utility – how broad are the applications for this innovation?*
- 4. Collaboration – how diverse was the group behind the innovation?*
- 5. Confidence – how much testing and de-risking has been undertaken?*
- 6. Value-for-money – although specific costs are not assessed in the excellence awards, what is your intuitive feel for this innovation as a worthwhile investment?*
- 7. Business readiness – how close to market is this innovation?*

Note that criteria 6 and 7 are subjective and will depend entirely on a given business case set against a specific customer requirement; accordingly, they will carry a lower weighting than the remaining 5.